AVIASALON

GENERAL CONDITIONS OF PARTICIPATION
in the 15th International Aviation and Space Salon

MAKS 2021

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Zhukovsky

General

The fifteenth International Aviation and Space Salon MAKS-2021(hereinafter also referred to as MAKS-2021, the Exhibition, the Airshow) is held pursuant to Resolution No. 1606-r of the Government of the Russian Federation dated July 19, 2021 in accordance with Contract No. 15/СГ/20 18-440 dated March 17, 2020 between the Ministry of Industry and Trade of the Russian Federation (the Official Organizer) and Aviasalon Joint Stock Company (the Organizer).
MAKS-2021 will be held in Zhukovsky Moscow Region in **July 20 – 25, 2021.**

These General Conditions of Participation in MAKS-2021 (hereinafter referred to as the General Conditions) are supplementary to the Terms and Conditions of Participation in Exhibitions Held at Transport and Exhibition Complex Russia (hereinafter referred to as the Terms and Conditions).

The official website of MAKS-2021 is www.aviasalon.com.

MAKS-2021 schedule

Mounting	July 09 - 18, 2021
Exhibition days	20-25 July, 2021
Official opening day of the Airshow	July 20, 2021
Exhibition business days	July 20-22, 2021
Days for general public	July 23-25, 2021
Dismantling	July 26-30, 2021

Participants of the MAKS-2021 should consider and observe the following deadlines:

Submission of registration application	by June 1, 2021
Submission of list of military exhibits	by April 20, 2021
Submission of list of civilian and dual-purpose exhibits	by June 18, 2021
Submission of list of co-exhibitors	by June 1, 2021
Payment for all ordered services	by June 10, 2021
Deadline for technical services order and temporary staff order	by June 10, 2021
Deadline for technical documentation approval for stand/chalet building	by June 10, 2021
50% extra charge for technical services and temporary staff orders	June 10- July 08, 2021
50% extra charge for technical documentation approval for stand/chalet building	June 10-20, 2021
100% extra charge for technical services and temporary staff orders	from July 09, 2021
100% extra charge for technical documentation approval for stand/chalet building	June 21-30, 2021
Documents for technical documentation approval for stand/chalet building are not accepted	from July 1, 2021
Deadline for contract conclusion	by June 10, 2021
Submission of full document package (originals)	by June 18, 2021
Submission of information for badges and vehicle passes	by June 18, 2021
Submission of application for publication in the official catalogue of MAKS-2021	by June 18, 2021

The following schedule has been determined for the flight program of MAKS-2021:

Arrival of aircraft, familiarization, training and qualification flights (from 10:00 a.m. to 5:00 p.m. Moscow time)	July 10 - 19, 2021
Arrival and parking of aircraft at the static display area (from 10:00 a.m. to 5:00 p.m. Moscow time)	July 10 - 19, 2021
Demonstration flights for official guests	July 20-21, 2021
Brief flight program for demonstration of flight characteristics of aircraft to specialists (from 2:00 p.m. to 5:30 p.m. Moscow time)	July 21-22, 2021
Demonstration flights for general public (from 11:00 to 6:00 p.m. Moscow time)	July 23-25, 2021
Departure of all aircraft (from 9:00 a.m. to 6:00 p.m. Moscow time)	July 26-30, 2021

Forms of participation:

- Participation in the exhibition program.
- Participation in the demonstration program.
- Participation in the business program
- Remote participation.

Registration fee for all forms of participation is **EUR 420** (net of VAT 20%).
Payment must be made in EUR as a bank transfer.

Cost of participation in the exhibition program:

The price is indicated net of VAT 20%.

LEASE OF EXHIBITION SPACE	**Price (EUR)**
Indoor raw exhibition space in stationary halls (per 1 m²) **-the price is valid after April 30, 2021**	**340**
Outdoor exhibition space for exhibits (per 1 m²)	110
Outdoor exhibition space for construction (per 1 m²)	150
LEASE OF CHALET (raw)	**Price (EUR)**
1 chalet unit 160 m^2	48,000
1 chalet unit 100 m^2	36,000
1 chalet unit 80 m^2	33,000

Extra charge for the number of open sides of exhibition space and stand floors is calculated as follows:

- 10% for a stand open from 2 sides.
- 15% for a stand open from 3 sides.
- 20% for a stand open from 4 sides.
- Extra charge for lease of the 2nd floor - 30% of the rental cost of the total area of the second floor (without surcharges for open sides).

For preliminary guaranteed chalet booking at MAKS-2021 the Exhibitor shall make the application in online account - Application for exhibition space. After invoice issue the sum not less than 25% from the total chalet cost should be paid within 14 days. After receiving the payment, the Organizer guarantees the possibility of providing the selected chalet module.

If the Exhibitor refuses the chalet the Organizer withholds 25 (twenty five) % of the total chalet cost.

Discounts for participation in the exhibition and demonstration (static display) programs

• 20% of the cost of leased exhibition space for higher education institutions of aerospace and military-industrial profile, participants in the section “University Science and Aviation-Technical Creativity of Youth.”

• National pavilions pay for the leased exhibition space at the base price with no extra charge for the configuration of the stand (i.e. number of open sides, with the exception of two-story structures). These discounts do not apply to the cost of renting a chalet.

Cost of participation in static display:

Participation in the demonstration program provides placing the aircraft on a static display and/or participation in the flight demonstration program.

The price is indicated net of VAT 20%.

LEASE OF STATIC DISPLAY AREA FOR AIRCRAFT (MTOW) Static Display No 1 (concrete)	Price (EUR)
Up to 0,5 ton	200,00
0,5 to 2 tons	350,00
2 to 10 tons	580,00
10 to 25 tons	1 500,00
25 to 40 tons	2 000,00
40 to 60 tons	2 500,00
over 60 tons	3 000,00

MTOW – maximal take-off weight
These rates do not apply to participation (parking) of balloons.

The leasing cost of static display area includes:

- An area at the static display (concrete or ground);
- Fire safety provision (fire extinguishers) in accordance with acting regulations;
- Grounding loop provision;
- Aircraft slots marking;
- Lighting in nighttime (only for concrete area);
- Support of arrival / departure including towing to / from the allocated aircraft slot.

Placing in close proximity to the aircraft awning structures and other temporary structures is charged additionally based on the cost of 1 square meter of lease of an open exhibition area under construction. The appearance and technical characteristics of the tent design are subject to the obligatory written coordination of the organizer.
A participant must not operate own power units and other ground service equipment without certification and admittance of the airfield chief operator.

Participation in Flying Display Program

Aircraft arrival and departure, as well as their flight hours within the framework of the flying display

program during the exhibition (20.07.2021 - 25.07.2021) don't involve extra payments with an exception of additional airfield services ordered by a Participant.

If an aircraft located at the static display area should take part in the flying display program, the aircraft towing from and back to the static display area should be ordered and paid for by a participant.

All flights that are not included into the adopted flying display program (familiarizing, training, testing, transportation and other) are made in accordance with acting Regulations of Ramenskoye Airfield and should be paid on the basis of direct contracts with Gromov Flight Research Institute according to their current tariffs. All exhibited aircrafts should depart from the exhibition grounds and static area displays no later than on **August 1st, 2021**. In case of delay participant should pay an overstaying fee according to the Gromov Flight Research Institute current tariffs.

Permission to participate in the flight and demonstration program

Airplanes, helicopters, gliders, photo-gliders, lighter-than-air aircraft, kites, parachutes, flying model aircraft, aviation sports equipment or other equipment intended for use in airspace (in accordance with the Rules Air Traffic Control (ATC) are related to aircraft.

Participants willing to exhibit their aircraft(s) should fill in an application form for aircraft display (for each aircraft). Upon receiving the Application confirmation the participant will be provided with pilot instructions. In order to receive permission for aircraft arrival, exhibition and participation in demonstration flights the participant should submit the following documents (scanned copies):

- Aircraft's pilot-in-command application for the participation in flights according to the MAKS-2021 program;
- Airworthiness certificate;
- Emergency rescue designation scheme;
- a copy of the document confirming third-party liability insurance in case of damage to the person or property for an insurance amount not lower than the following, depending on the aircraft weight:
  - 2 to 8 tons - 1 000 000 USD;
  - 8 to 30 tons - 5 000 000 USD;
  - 30 to 110 tons - 10 000 000 USD;
  - over 110 tons - 25 000 000 USD;
- life and health insurance certificates of the flight personnel for the case of death or personal injury as a result of an aircraft accident for 75 000 USD for each crew member;
- valid certificate of the pilot and crew members, or a certificate for the right to fly given type(s) of aircraft;
- medical flight admission for each member of the crew;
- description and pattern of the demonstration flight;
- advertising (speaker) text and aircraft details for the demonstration flights' announcer.

Upon exhibiting the aircraft at the static display the Participant should oversee an installation of an information stand (standard) in the parking area, containing the general info and technical details of the aircraft presented. Participants may rent an information standard in a "technical services" tab in the Participant's online personal account.

Submitting the Application for participation in the flight program and static display, Participants shall provide the following information for placement on the Organizer's website and in the official application MAKS-2021:

1. Text description of the aircraft (200 characters maximum).
2. Logo of the manufacturing company.
3. Contacts of the manufacturing company (site, telephone).
4. 3D model of external appearance of aircraft displayed by your company (preferably in 3Dmax format). In case of refusal to provide, the Organizer reserves the right to publish any outline of the "aircraft" at discretion.
5. Information table for each aircraft to be displayed. To avoid errors in translation, the tables shall be filled in Russian and English.
6. From 3 to 10 photos of each aircraft exhibited with the following characteristics:
    - Resolution: 1900 x 1000 px
    - Image aspect ratio: 16:9
    - File type: jpeg, jpg, png
    - Volume: not more than 5 Mb

Additional requirements to static display and demonstration program

In order to avoid emergencies in the work of the Ramenskoye airfield and in order to ensure the safety of the flight program and the regularity of aircraft departures, Aviasalon JSC, organizes the following activities without an application from the Participant:

- Evacuation, removing or relocation the Participant's damaged or defect aircraft from the airfield;
- In case of contamination of airfield pavements - a set of measures and activities regulated by clause 5.1.12 of the NTERAT GA-93, including work on the elimination of contamination of the airfield pavement. Investigations regarding these accidents are conducted in accordance with the regulatory documents of the Ramenskoye airfield and relevant Statements. The Participant receives corresponding bills based on the Statements. The Participant is obliged to pay these bills within 5 (five) days from the date of their issue.

Upon the arrival the aircraft crew should submit one copy of the Consolidated boot list (CBL). In case of an absent or unclear CBL the cost of aircraft maintenance services (upon arrival) is calculated according to the projected full commercial load of the aircraft.

The Participant has the right to appoint a representative of the Participant, who is authorized to represent company during the exhibition on the territory of the Ramenskoye airfield, as well as to sign any documents arising in the process of the parties fulfilling their obligations when rendering services.

The Participant is obliged to notify the Organizer of the appointment of the Representative of the Participant and attach a duly certified copy of the document assigning the power of attorney to the Representative. The Participant also confirms that pilots-in-command and other members of the crew of the aircraft have all the powers of the representative of the Participant regardless of whether they have the power of attorney from the Participant.

If for reasons beyond the Organizer’s control the demonstration flight program is terminated or reduced, the costs incurred by the Participant are not reimbursed.

Demonstration of exhibits

Order of obtaining permission to demonstration of exhibits

Production meeting the following requirements is allowed to demonstration at an exhibition

• corresponding to thematic of an exhibition;

• declared the Participant in Lists of exhibits (form 1.0, 1.1, 2.0);

• approved by the Organizer in the corresponding Lists of production allowed for demonstration at an exhibition.

Exhibits data (natural samples, models, advertizing information and video records) planned to demonstration at an exhibition, the Participant has to send in time to the Organizer's address as follows:

- filled form in a Word format and scanned copies of lists of exhibits, Participant directs to e-mail of the Organizer (tatiana_i@aviasalon.com, responsible person: Lazutkina Tatyana, t.: 8 (495) 787-66-51, ext. 135);

- signed and stamped copies of the lists of exhibits the Participants should sent to the postal address of the Organizer: Garnaeva street 2A, bld. 1, Zhukovsky, Moscow Region, 140185, Russia;

- the 2nd kit of copies Participant has to have at himself at registration of permission to transportation of production on the territory of an exhibition.

Military exhibits

For foreign Participants military exhibits are subject to licensing. For the purpose of simplification of customs procedures and timely obtaining the license the Participant needs to provide the list of exhibits of military and dual purpose in a form 3.0 or to fill and sign the obligation that his exposition doesn't contain military product samples.

The term of providing lists (forms 3.0) - no later than April 15, 2021.

General rules of demonstration of exhibits

Exhibits are located on the exhibition area and/or on the static display rented by the Participant. Exhibits can't be moved on other exhibition areas without coordination with the Organizer. Any movements of exhibits end no later than 20:00, July 19.

Exhibits, including aircraft shouldn't leave places of exhibiting until closing of an exhibition without written permission of the Organizer.

Are forbidden to demonstration: military weapon, ammunition, explosives, combustible and radioactive materials. The separate capacities containing fuel or air-fuel mix can't be exhibited or transported in the exhibition zone and in zone of the static display of aircrafts. Movement of vehicles of participants in zone of demonstration of exhibits on the static display in opening hours of the exhibition isn't allowed.

All exhibits demonstrated on the open exhibition area and/or a static display of the exhibition have to be supplied with information plates with the name and the description of the exhibit in Russian and English languages.

The organizer has a right to refuse to the Participant demonstrating products, the information on which is not provided in the corresponding lists (form 1.0, 1.1, 2.0, 3.0),

The organizer can insist on removal of exhibits if they aren't included in the corresponding lists, can be dangerous to people around or are incompatible with the exhibition purposes. If the Participant doesn't fulfill this requirement, the Organizer has the right to remove such exhibits by own efforts, but at the

expense of the Participant, undertaking in case of need the measures provided by current laws and the presented General Conditions of Participation.

Badges, passes, tickets

Categories and number of badges, passes and tickets provided without extra charge:

Type of participation	Category of badge/ticket	Number	Validity period *Unless otherwise specified*	Category of car pass	Number	Validity period *Unless otherwise specified*
Participants (Exhibitors /Co-Exhibitors) of the exhibition program						
Exhibition space in halls	**Exhibitor**	**3 (15m2) + 1 (for each subsequent 10m²)**	July 9-30, 2021			
	Business ticket		One entry on July 20-25, 2021			
Outdoor exhibition space	**Exhibitor**	**3 (15m2) + 1 (for each subsequent 25m²)**	July 9-30, 2021			
	Business ticket		One entry on July 20-25, 2021			
Chalet:						
160 m² unit	**Exhibitor**	**16**	July 9-30, 2021	**Chalet**	**5**	July 9-30, 2021
	Service (for driver)	**5**				
	Business ticket	**50**	One entry on July 20-25, 2021			
100 m² unit	**Exhibitor**	**10**	July 9-30, 2021	**Chalet**	**4**	July 9-30, 2021
	Service (for driver)	**4**				
	Business ticket	**30**	One entry on July 20-25, 2021			
80 m² unit	**Exhibitor**	**8**	July 9-30, 2021	**Chalet**	**3**	July 9-30, 2021
	Service (for driver)	**3**				
	Business ticket	**25**	One entry on July 20-25, 2021			
Participants of the demonstration program						
Type of participation	**Category of badge/ticket**	**Number**	**Validity period *Unless otherwise specified***	**Category of car pass***	**Number**	**Validity period *Unless otherwise specified***
Aircraft static display area (MTOW):						
under 1 ton	**Pilot**	**2**	July 9-30, 2021		**1**	July 9-30, 2021
	Aircrew	**1**				
1 to 3 tons	**Pilot**	**3**			**1**	
	Aircrew	**3**				
3 to 10 tons	**Pilot**	**4**			**1**	
	Aircrew	**4**				
10 to 25 tons	**Pilot**	**4**			**2**	
	Aircrew	**4**				
25 to 40 tons	**Pilot**	**5**			**2**	
	Aircrew	**5**				
40 to 60 tons	**Pilot**	**6**			**2**	
	Aircrew	**6**				
over 60 tons	**Pilot**	**6**			**2**	
	Aircrew	**6**				
Participation with balloon:						
Airship	**Pilot**	**8**	July 9-30, 2021		**2**	July 9-30, 2021
Hot air balloon	**Pilot**	**7**			**2**	
Gas balloon	**Pilot**	**3**			**1**	
Balloon	**Pilot**	**2**			**1**	

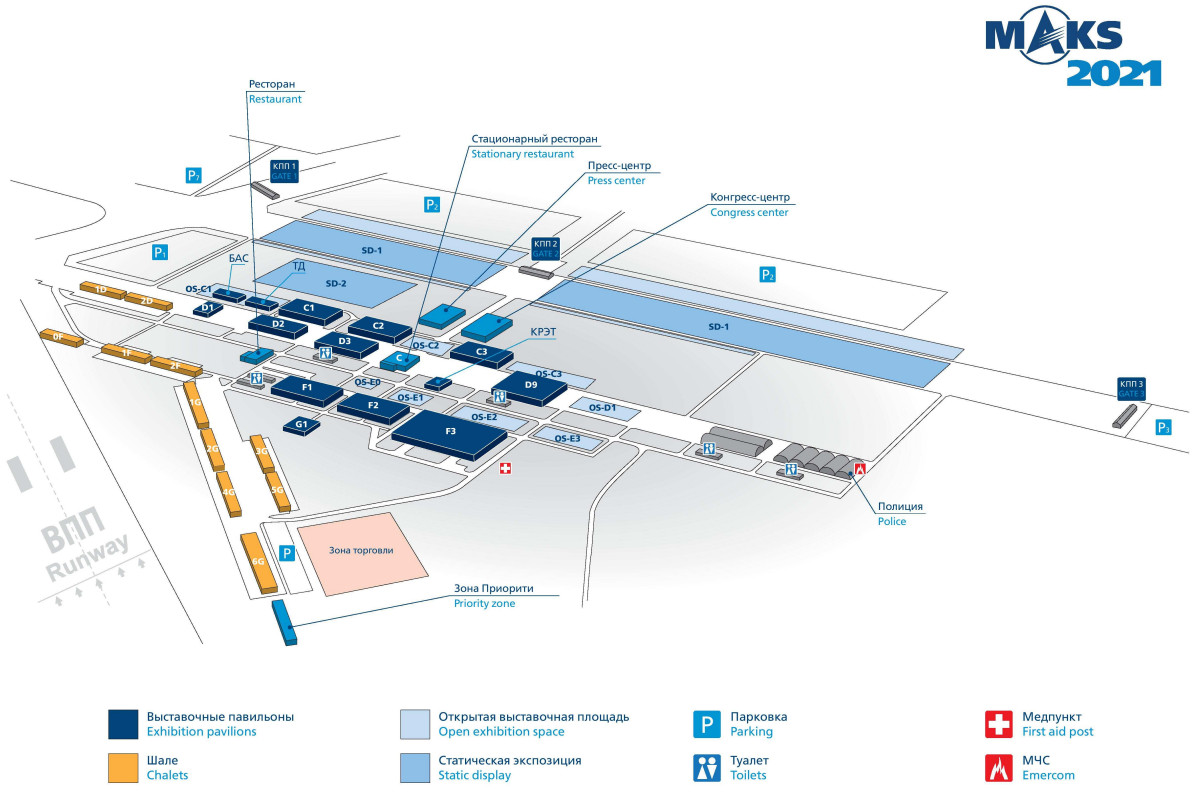
**Car pass is provided to participants of the flying display program*

Extra Badges and Passes Categories and Prices

The price is indicated net of VAT 20%.

Category of badge, pass	Price, EUR	Validity *(if not specified otherwise in the badge)*
PERSONAL BADGES		
Exhibitor badge	**130**	July 09-30, 2021
Service badge	**110**	July 09-30, 2021
CAR PASS		
Mounting car pass	**130**	July 09-18, 2021 and July 26-30, 2021
Business car pass	**140**	July 09-30, 2021
Service car pass	**140**	July 09-30, 2021
COMPLEX PASS		
VIP - Business kit (personal + car)	**420**	July 20-25, 2021

MAKS-2021 EXHIBITION MAP



CHALET SPECIFICATIONS

	1G/6G	2G/4G	3G/5G	1F/2F	1D/2D
Chalet dimensions	10x8	10x8	14x7	10x10	10x10
Patio dimensions	10 x 8	10 x 8	14 x 8	10 x 14	10 x 16
Total area of 1 chalet including WC	80	80	160	100	100
Second floor	-	-	+	-	-
Power: voltage 380/220 V 50 Hz	15 kW	10 kW	15 kW	10 kW	10 kW
Water supply	Possibility to arrange				
Fire alarm system					
Telephone lines					
Internet networks					

SPECIFICATIONS OF EXHIBITION HALLS

	C1/F1/F2	C2/C3	F3	D2	D3	UAV	D9
Hall dimensions	63x33	60x30	96x60	25x65	30x90	20x30	60x48
Total area	2079	1800	5760	1625	2700	600	2880
Floor load limit	2т/m^2	2т/ m^2	5т/ m^2	250kg/ м2			5т/m^2
Building height limit	5 m	4 m	5,5 m	indicated in the pavilion cut, depends on the location of the stand in the pavilion, max. from 3 to 6 m.			5,5 m
Suspensions (approval required)	+	+	+	only lightweight structures, not more than 10kg per 1 point			+
Second floor	+	-	+	-	-	-	+
Number of gates	4x4 (2) 4x6 (1)	4x4 (3)	4,5x6 (5)	2,3x2,1 (10)	2,3x2,1 (10)	2,3x2,1 (8)	4,5x6 (2)

SPECIFICATIONS OF OUTDOOR EXHIBITION SPACE

	OS-C1	OS-C2	OS-C3	OS-D1	OS-E1	OS-E2	OS-E3
Dimensions	**100x35**		**180x80**	**70x35**	**65x30**	**65x30**	**65x30**
Total area	**3500**		**14400**	**2450**	**1950**	**1950**	**1950**
Ground load limit	**20т/m^2**		**20т/m^2**	**20т/m^2**	**20т/m^2**	**20т/m^2**	**20т/m^2**
Building height limit	**14,5 m**		**14,5 m**	**14,5 m**	**14,5 m**	**14,5 m**	**14,5 m**

Participation in the Business Program of MAKS-2021

1. Registration in Business program of MAKS-2021.

Applications for participation in the Business Program of MAKS-2021 are accepted until **July 01, 2021.**

Registration of participation is completed after a full 100% payment of the registration fee by **July 12, 2021**

Registration fee is 420 EURO per 1 participant (excluding VAT 20%).

Registration fee includes:

- one personal pass "**VIP-Business**"
- a car pass / parking label, parking (P2) next to the exhibition complex; parking place is indicated at the pass;
- participation in all events of the Business Program (except private events);
- participation in coffee breaks, receptions and ceremonies at the events of the business program (except private events);
- visiting of exhibition and demonstration programs;
- visiting the guest tribune of the demonstration program (if free seats available).

2. Publication in the official catalogue of MAKS-2021 - EURO 420, 00 (excluding VAT).

- placement of the company logo
- publication of the company information
- publication of the company information in the online catalogue
- providing of three (3) business tickets (one day entry)

The order of this service is available in online account of the registered business program participant.

3. Participants with badges from the list below can visit the Business program events (except privet events):

Category of badge	Period of validity
VIP-BUSINESS	July 20-25, 2021
EXHIBITOR	July 09-30, 2021
PILOT	July 09-30, 2021
VIP	July 16-25, 2021
DELEGATION	July 20-25, 2021
PRESS	July 20-25, 2021
Business ticket (one day visit)	July 20-25, 2021

4. Events hosted by MAKS-2021 participants

To hold their own events within the framework of the Business Program, a registered Participant of MAKS-2021 must, by 01 July 2021, submit an application to include the event in the Business Program of MAKS-2021 and timely pay the rent of the premises necessary for this purpose. The participant has the opportunity to rent specialized premises in the MAKS-2021 Congress Center: conference rooms with a capacity of 50 and 100 people and meeting rooms with a capacity of 10 people. The order of Congress services is available in online account of the registered business program participant. The MAKS-2021 Directorate reserves the right to refuse to hold the declared event, as well as to adjust the date and time of the event as agreed with the Participant.

Participation in the FUTURE HUB section
("University science and aviation technical creativity of youth" (UniS&ATCY)

Applications for participation are accepted until June 01, 2021. Registration of participation is considered complete after 100% payment for all ordered services before July 01, 2021.

Prices for participation

CATEGORY 1 - 420 EURO excluding VAT 20%

- **Ability of holding one event of the FUTURE HUB business program lasting up to 30 minutes***
- Registration fee
- 1 VIP-Business pass personal
- 1 VIP-Business car pass (parking place P2)
- 2 Business tickets (one day entry)
- Participation in MAKS Business program and FUTURE HUB Business program as a visitor
- Ability to visit the common FUTURE HUB business communication area
- Placement of the participant information in MAKS official catalogue
- Placement of the participant information in MAKS official E – catalogue
- MAKS advertising and informational materials package
- Ability to use the common FUTURE HUB utility room
- Information support of the company participation in the FUTURE HUB
- WIFI

Services not indicated in the Category1 can be provided in accordance with MAKS-2021 General Conditions (sale21.aviasalon.com)

*The theme of the event has to be approved by the organizers of MAKS-2021

CATEGORY 2 - 1 260 EURO excluding VAT 20%

- **Ability of placement exhibits on the Equipped exhibition space up to 2 sqm within the Collective booth***
- Registration fee
- 2 Exhibitor badges
- 2 Business tickets (one day entry)
- Ability to visit the common FUTURE HUB business communication area
- Placement of the participant information in MAKS official catalogue
- Placement of the participant information in MAKS official E – catalogue
- MAKS advertising and informational materials package
- Ability to use the common FUTURE HUB utility room
- Information support of the company participation in the FUTURE HUB
- General security of the exhibition pavilion (from 18.00 to 10.00)
- Power supply and cleaning of the common area
- WIFI

Services not indicated in the Category1 can be provided in accordance with MAKS-2021 General Conditions (sale21.aviasalon.com)

* The exhibition stand location is determined based on the availability of free places

CATEGORY 3 - **1 600 EURO** excluding VAT 20%

• Ability of placement exhibits on the Equipped exhibition space up to 2 sqm within the Collective booth*

• Ability of holding one event of the **FUTURE HUB** business program lasting up to 30 minutes**

• Registration fee

• 1 VIP-Business pass personal

• 1 VIP-Business car pass (parking place P2)

• 2 Business tickets (one day entry)

• 2 Exhibitor badges

• 2 Business tickets (one day entry)

• Participation in MAKS Business program and FUTURE HUB Business program as a visitor

• Ability to visit the common business communication area FUTURE HUB

• Placement of the participant information in MAKS official catalogue

• Placement of the participant information in MAKS official E – catalogue

• MAKS advertising and informational materials package

• Ability to use the common FUTURE HUB utility room

• Information support of the company participation in the FUTURE HUB

• General security of the exhibition pavilion (from 18.00 to 10.00)

• Power supply and cleaning of the common area

• WIFI

Services not indicated in the Category1 can be provided in accordance with MAKS-2021 General Conditions (sale21.aviasalon.com)

* The exhibition stand location is determined based on the availability of free places

**The theme of the event has to be approved by the organizers of MAKS-2021

Additional services for participants of the FUTURE HUB section:

Service	**Cost (EURO), excluding VAT 20%**
Additional equipped exhibition space within FUTURE HUB collective exposition (for 1 m²)	**420**
Holding of the event of the FUTURE HUB business program, duration 30min. (for 1 event)	**420**
Open exhibition space for exhibit demonstration within FUTURE HUB collective exposition (for 1 m²)	**90**
Furniture and equipment: Podium for samples demonstration -1 pc. Information desk - 1 pc. Bar stool - 1 pc. Plasma 42 "- 1 pc. Graphic design (poster 600x900mm) - 1 pc.	Included in costs Category 2 and Category 3
Standard table - 1 pc. Standard chair - 4 pcs.	For stands > 4sqm.

Services not indicated in this list are provided in accordance with the General conditions of participation of MAKS-2021 (www.aviasalon.com)

Additional badges and car passes

(special prices for participants of the FUTURE HUB section):

Service	Cost (EURO), excluding VAT 20%
VIP-Business kit (1 kit)	**336**
Exhibitor badge, personal (1pc.)	**104**
Service badge, personal (1pc.)	**88**
Business car pass (1pc.)	**112**
Service car pass (1pc.)	**112**

Remote participation in MAKS-2021

Remote participation in MAKS-2021 includes placing of a Participant's logo in the official catalogue, publishing of a Participant's information entry in the official catalogue and in the E – catalogue and three entrance tickets valid in business days.

Remote participation price is **EUR 420** (net of VAT 20%).

Participation as a sponsor / partner of MAKS-2021

Sponsor programs of MAKS-2021 are represented by the following sponsorship categories:

Sponsorship categories	Sponsorship status	Sponsorship status services
1category	**Title sponsor**	Basic sponsorship kit + 5 additional advertising options
2 category	**General sponsor**	Basic sponsorship kit + 4 additional advertising options
3 category	**Official sponsor**	Basic sponsorship kit + 3 additional advertising options
4 category	**Sponsor by programs**	Basic sponsorship kit + 2 additional advertising options
5 category	**Sponsor**	Basic sponsorship kit + 1 additional advertising option

More detailed information on the conditions and cost of participation of the MAKS-2021 Sponsor is available upon request.

Within all categories of sponsorship, the sponsoring company is provided with an exclusive opportunity to supplement the sponsorship package with additional promotional activities in terms of branding and naming of certain areas in the exhibition complex during the exhibition period according to the additional agreement.

The present sponsorship packages do not include the provision of any exhibition space. The rent of the exhibition space is carried out by the company independently, and can be included in the sponsorship kit, on the terms of the rates for participation in the exhibition program according to these General Conditions.

Basic sponsor kit

The following options are included into the basic sponsor kit:

1. Assign to a Company the partner status (the Certificate issue) and the right to use the assigned status all its own marketing communications.
2. The logo placement with sponsorship status indication and during the preparation and exhibition date the placement of the advertising and information in corresponding sections and according to the sponsorship status on official website and in official catalogue.
3. The right of the own promotion actions (in agreed form).
4. Provision of entrance tickets, personal and car passes, including VIP passes:
   - 2 VIP passes
   - 7 exhibitor badges
   - 3 car passes (Business category)
   - Service kit (3 personal passes, 1 car pass)
   - 30 one day tickets

Additional promotional options to the basic sponsorship, depending on the sponsorship category the logo can be placed on the following surfaces:

Sponsorship category	**Basic sponsorship**	Additional promotional activities, included in the kit, depending on the sponsorship category				
		Info-cube	**Halls**	**Press-Wall**	**Badge**	**Promotion actions** template
1 category	+	+	+	+	+	+
2 category	+	+	+	+	+	on agreement
3 category	+	+	+	+	on agreement	not provided
4 category	+	+	+	not provided	not provided	not provided
5 category	+	+	not provided	not provided	not provided	not provided

General conditions of participation in sponsorship programs

Terms of each sponsorship agreement will be discussed on an individual basis and are not a public offer. For sponsors with the similar status (category) of participation, a concept of equal presence at the Salon will be implemented. The above sponsor programs are not final and may change based on the Sponsor's needs and the Organizer's possibilities.

Trade in the exhibition complex

The sale of foodstuffs and souvenirs on the territory of the exhibition complex is possible only upon receipt of accreditation from the Organizer as a Trading Participant.

Foreign companies can only retail through their Russian representative offices.

Trade at exhibition stands, open exhibition spaces and in the static exposition area is prohibited.

Catering

Catering services for MAKS-2021 Participants are provided by professional catering restaurants accredited by the Organizer.
The list of companies which have the status of the Official Operator for the provision of catering services at MAKS-2021 is published in the corresponding section of the Exhibition website.
There is also a one-time accreditation for catering companies, which gives the right to operate on the territory of the exhibition complex during one day of the exhibition.
Catering services can be ordered at the exhibition stand, in the chalet or in the pavilions located in the open exhibition area.
In order to the accredited catering company chosen by the Exhibitor to be able to operate in the area rented by the Exhibitor, the Exhibitor must submit an application for catering services to the Organizer indicating the name of the catering company and the place, where catering services are provided.
The format and cost of service is determined by the contract relationship between Participant and accredited catering company.
The organizer is not responsible for the quality of the services provided by an accredited catering company.
In more detail, the procedure for the provision of catering services is set out in the Regulations for the organization of catering and the provision of catering services during the preparation and holding of MAKS-2021.

Payment procedure

All payments for participation in the exhibition pursuant to the concluded contract for residents of the Russian Federation should be made in Russian rubles by transferring to the Organizer's settlement account.
Non-residents of the Russian Federation must make payments in EURO by transferring the designated sums to the Organizer's checking account.
State and local taxes, customs fees, duties, dues and tariffs payable pursuant to the concluded contract of participation in the exhibition shall be paid at the Participant's expense.
The value added tax (VAT) at the rate of 20% shall be added to all payments except for the cases prescribed by the laws of the Russian Federation and international treaties.

Extra services ordered during the exhibition days will be rendered by the Organizer on condition of 100% pre-payment. The payment should be made through the cash desk of AVIASALON JSC in cash or by cards Visa, MasterCard, MasterCard Electronic, Maestro. All payments through the cash desk should be made in Russian rubles only.

Contract termination

The Organizer has the right to unilaterally terminate the Contract in the following cases:

•There is no funds receipt to the account of the Organizer from the Participant within the period specified in the Contract;

• Participant uses the provided exhibition space for other purposes;

• in other cases provided for by the Contract and the current legislation of the Russian Federation.

From the moment of termination of the Contract on the above grounds, the Organizer has the right to use the exhibition space allocated to the Participant at its own discretion.

If the Participant refuses to participate in the Exhibition 60 days or more before the start of the event, the Organizer withholds the cost of the registration fee and an amount of 25% of the cost of the rented exhibition space and / or chalet, in accordance with the concluded Contract.

The Participant's refusal to participate in the Exhibition 60 days or less does not entail a refund of the funds transferred by the Participant under the Contract. The funds transferred under the Contract at the time of sending the corresponding notification are subject to withholding by the Organizer to cover the costs incurred and compensation for the losses incurred.

In case of cancellation of the Exhibition 4 months (or less) prior to its holding due to circumstances that occurred through no fault of the Organizer, the Organizer notifies the Participant in writing. In this case, the Organizer's obligations arising from the concluded Contract become invalid. The Organizer returns to the Participant 50% of the cost of services, rent of exhibition space and / or chalet in accordance with the concluded Contract. Losses incurred by the participants, in this case, are not subject to compensation by the Organizer.

In case of cancellation of the Exhibition more than 4 months before its holding due to circumstances that occurred not through the fault of the Organizer, the Organizer shall notify the Participant about this in writing. In this case, the Organizer's obligations arising from the concluded Contract become invalid. The Organizer returns to the Participant all the funds transferred in accordance with the concluded Contract except the registration fee.